Domestic demand - Positive results despite a small setback in investment

- Gross fixed investment (April): 6.1% y/y (nsa); Banorte: 4.4%; consensus: 6.5% (range: 4.4% to 12.6%); previous: 9.0%
- Private consumption (April): 2.5% y/y (nsa); Banorte: 4.1%; previous:
- Investment fell 0.3% m/m, with a significant drag from construction (-2.1%). Meanwhile, machinery and equipment recorded its fifth consecutive month higher, at 2.3%
- Consumption rose 0.5% m/m, building up on March's +0.3%. Imported goods were once again the main driver at 2.8%. The domestic component was somewhat mixed at 0.3%, boosted by services (1.0%)
- Going forward, we expect domestic demand to remain driven by consumption –with fundamentals providing stability–, while investment endures challenges from the global slowdown and high rates. Nonetheless, both will continue providing support to activity through the remainder of the year

Investment takes a small step back in April. In annual terms, investment increased 6.1% (Chart 1). Figures continue to moderate as base effects normalized further. By sectors, the boost came from machinery and equipment at 13.3% (Chart 2), accumulating double-digit gains for the last nine months. The imported component stood at 13.0%, with the domestic an inch higher at 13.9%. Construction was practically unchanged at 0.1%, with a rather negative base effect in the residential sector (at -10.7%). Details are presented in <u>Table 1</u>.

With seasonally adjusted figures, investment fell 0.3% m/m (Chart 3), not enough to offset the 0.5% expansion from the previous month. Inside, machinery and equipment maintained dynamism at +2.3%. Outperformance was driven by the imported component at +4.3%, in our view supported by the Mexican peso's appreciation trend, which favors purchasing inputs abroad. The domestic component advanced just 0.2%, somewhat weak after two months of losses, as seen in Table 2. The latter is consistent with positive results in industrial production –specifically in manufacturing. On the other hand, construction fell 2.1%. The decline centered in residential at -7.5%, a bit surprising even considering a challenging base effect after +5.6% in March. On the contrary, nonresidential construction rose 2.4%, likely supported by government spending in key infrastructure projects.

Consumption keeps accelerating. In annual terms, the indicator rose 2.5% y/y (Chart 5), with base effects also impacting. Inside, imported goods remained high at 7.7%, with non-durables leading. The domestic category came in at 2.8%, with services standing out. However, within goods performance is mostly negative (-2.3%), dragged by semi-durables and non-durables. For details, see Table 3.

July 5, 2023

www.banorte.com/analisiseconomico @analisis fundam

Juan Carlos Alderete Macal, CFA Executive Director of Economic Research and Financial Markets Strategy juan.alderete.macal@banorte.com

Francisco José Flores Serrano Director of Economic Research, Mexico francisco.flores.serrano@banorte.com

Yazmín Selene Pérez Enríquez Senior Economist, Mexico yazmin.perez.enriquez@banorte.com

Cintia Gisela Nava Roa Senior Economist, Mexico cintia.nava.roa@banorte.com

Winners of the 2023 award for best Mexico economic forecasters, granted by Focus Economics



#1 OVERALL FORECASTER - MEXICO

Document for distribution among the general public



Sequentially, consumption rose 0.5% m/m, gaining momentum after 0.3% last month (<u>Chart 7</u>). Results were relatively in line with services in <u>INEGI's GDP-proxy</u> report. In addition, we believe some boost may have come from <u>a further moderation in inflationary pressures</u>. Inside, imported goods were higher at 2.8%, consistent with non-oil consumption goods imports within the trade balance. Finally, the domestic category was more mixed at 0.3%. Services were rather strong at 1.0%, while goods kept declining, now at -0.4% (<u>Chart 8</u>).

Domestic demand will remain as a key driver for growth, albeit with some additional headwinds for investment. We continue to see signs of a slowdown when analyzing global economic activity. We highlight China's weakness relative to expectations. However, the US has proved to be a bit more resilient, even despite higher recession expectations. In this context, some indicators reflect that global manufacturing has been weak in 2Q23. S&P Global's manufacturing PMI for the US recorded its third consecutive drop in June (to 46.3pts), while Caixin's PMI in China has oscillated around the 50pts threshold since March. In our view, this represents a challenge for companies' investment as they will likely pull back CAPEX as conditions remain uncertain -especially in a high interest rate environment. However, other positive factors remain, including: (1) The strength of the MXN; and (2) higher spending on investment/infrastructure by the government. Regarding the latter, outlays in 2023 have been aimed at both key projects (e.g. Tren Maya, Dos Bocas refinery, and Corredor Transistmico) as well as maintenance of transportation infrastructure. On the latter, this year's Spending Budget includes plans to expand eleven national ports, of which Veracruz, Altamira, and Lázaro Cárdenas stand out.

Regarding consumption, we maintain our optimism on resilient fundamentals. First of all, the labor market keeps showing strength—despite some seasonal headwinds in the last two months—with unemployment rates near historical lows and average wages accelerating further. Meanwhile, remittances continue to exceed US\$5,000 million monthly. Despite the appreciation of the MXN, signs seem to be indicating that migrants could compensate for purchasing power losses by adjusting the monthly amount sent. In addition, other elements that may be supportive include: (1) A further moderation in inflation; (2) a healthy expansion in banking credit; and (3) higher purchasing power in imported goods due to MXN strength.

All in all, we maintain our view that domestic demand will continue driving GDP growth in coming quarters, especially consumption. In any case, we also still expect a favorable effect from investment.



Gross Fixed Investment

Table 1: Gross fixed investment

% y/y nsa

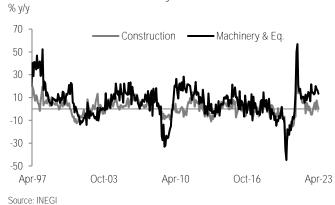
	nsa				sa	
	Apr-23	Apr-22	Jan-Apr '2 3	Jan-Apr'22	Apr-23	Apr-22
Total	6.1	6.7	8.6	6.1	7.0	8.6
Construction	0.1	3.6	2.4	4.0	0.1	2.3
Residential	-10.7	2.1	-3.6	-2.8	-10.0	-0.1
Non-residential	10.6	5.0	7.7	10.7	10.0	5.1
Machinery and equipment	13.3	10.7	16.6	9.0	16.6	16.4
Domestic	13.9	0.0	17.7	2.7	15.3	17.6
Transportation Equipment	18.4	5.0	25.1	2.1	20.3	26.2
Other machinery and equipment	8.9	-4.9	9.1	3.3	10.4	6.1
Imported	13.0	17.1	16.0	12.8	16.7	15.4
Transportation Equipment	46.6	22.2	49.5	7.6	45.1	59.0
Other machinery and equipment	8.8	16.5	11.9	13.5	13.3	9.5

Source: INEGI

Chart 1: Gross fixed investment % y/y



Chart 2: Gross fixed investment by sector



Source: INEGI

Table 2: Gross fixed investment

% m/m sa; % 3m/3m sa

	% m/m		% 3r	% 3m/3m	
	Apr-23	Mar-23	Feb-23	Feb-Apr'23	Jan-Mar '23
Total	-0.3	0.5	1.5	2.4	2.7
Construction	-2.1	0.6	-0.2	-0.6	1.0
Residential	-7.5	5.6	-1.1	-0.6	0.4
Non-residential	2.4	-2.0	1.1	1.0	2.0
Machinery and equipment	2.3	0.5	3.2	6.8	6.3
Domestic	0.2	-1.0	-0.4	2.3	6.2
Transportation Equipment	-0.6	0.7	-0.4	4.4	9.3
Other machinery and equipment	2.7	-3.6	0.2	1.1	3.5
Imported	4.3	0.4	6.2	8.7	4.5
Transportation Equipment	0.6	9.4	4.2	15.5	12.8
Other machinery and equipment	4.9	-0.6	5.8	7.2	2.9

Source: INEGI

Chart 3: Gross fixed investment % m/m sa

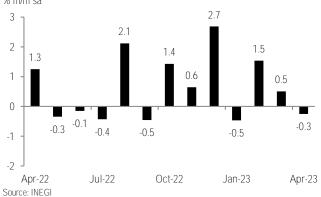
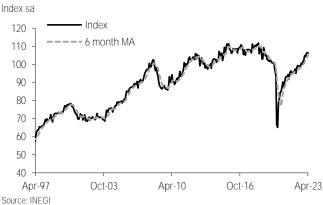


Chart 4: Gross fixed investment





Private consumption

Table 3: Private consumption

% y/y nsa

	nsa			sa		
	Apr-23	Apr-22	Jan-Apr'23	Jan-Apr'22	Apr-23	Apr-22
Total	2.5	7.2	4.2	8.1	3.5	7.5
Domestic	1.8	6.0	3.1	7.3	2.6	5.9
Goods	-2.3	0.4	0.2	3.2	-0.7	0.9
Durables	8.1	-5.5	9.8	-3.0		
Semi-durables	-3.6	-5.7	1.3	0.1		
Non-durables	-3.4	2.4	-1.0	4.5		
Services	5.6	11.6	5.9	11.6	5.2	10.9
Imported goods	7.7	17.4	12.0	14.7	12.4	20.4
Durables	2.2	37.5	10.1	20.0		
Semi-durables	7.5	24.6	6.5	31.4		==
Non-durables	12.7	0.8	16.9	3.3		

Source: INEGI

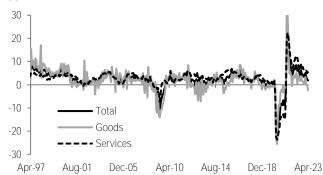
Chart 5: Private consumption

% y/y



Chart 6: Domestic consumption: Goods and services

% y/y



Source: INEGI

Table 4: Private consumption

% m/m sa; % 3m/3m sa

Source: INEGI

	% m/m		% 3r	% 3m/3m	
	Apr-23	Mar-23	Feb-23	Feb-Apr'23	Jan-Mar '23
Total	0.5	0.3	-1.0	1.4	2.5
Domestic	0.3	-0.1	0.1	1.2	1.6
Goods	-0.4	-0.1	-0.6	0.1	1.0
Services	1.0	0.2	0.4	2.1	2.2
Imported goods	2.8	3.7	-5.5	5.5	8.4

Source: INEGI

Chart 7: Private consumption

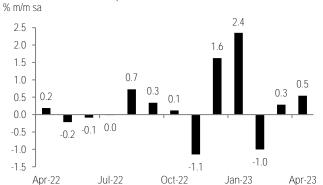
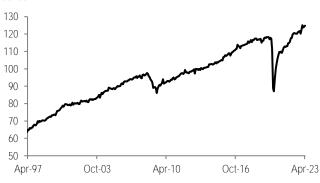


Chart 8: Private consumption Index sa



Source: INEGI

Source: INEGI



Analyst Certification

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Katia Celina Goya Ostos, Francisco José Flores Serrano, José Luis García Casales, Víctor Hugo Cortes Castro, José Itzamna Espitia Hernández, Carlos Hernández García, Leslie Thalía Orozco Vélez, Hugo Armando Gómez Solís, Yazmín Selene Pérez Enríquez, Cintia Gisela Nava Roa, Miguel Alejandro Calvo Domínguez, José De Jesús Ramírez Martínez, Gerardo Daniel Valle Trujillo, Luis Leopoldo López Salinas, Isaías Rodríguez Sobrino, Juan Carlos Mercado Garduño, Daniel Sebastián Sosa Aguilar, Jazmin Daniela Cuautencos Mora and Andrea Muñoz Sánchez, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

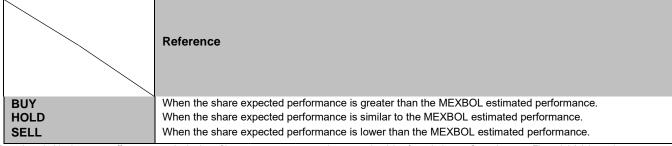
Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.



Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Alejandro Padilla Santana	Chief Economist and Head of Research	alejandro.padilla@banorte.com	(55) 1103 - 4043
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
tzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251
Lourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 261
María Fernanda Vargas Santoyo	Analyst	maria.vargas.santoyo@banorte.com	(55) 1103 - 4000
Economic Research	Executive Director of Economic Research and Financial		
luan Carlos Alderete Macal, CFA	Markets Strategy	juan.alderete.macal@banorte.com	(55) 1103 - 4046
Francisco José Flores Serrano	Director of Economic Research, Mexico	francisco.flores.serrano@banorte.com	(55) 1670 - 2957
Katia Celina Goya Ostos	Director of Economic Research, Global	katia.goya@banorte.com	(55) 1670 - 1821
azmín Selene Pérez Enríquez	Senior Economist, Mexico	yazmin.perez.enriquez@banorte.com	(55) 5268 - 1694
Cintia Gisela Nava Roa	Senior Economist, Mexico	cintia.nava.roa@banorte.com	(55) 1103 - 4000
Luis Leopoldo López Salinas	Manager Global Economist	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 270
Market Strategy Manuel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
Fixed income and FX Strategy			
Leslie Thalía Orozco Vélez	Senior Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698
saías Rodríguez Sobrino	Strategist, Fixed Income, FX and Commodities	isaias.rodriguez.sobrino@banorte.com	(55) 1670 - 2144
Equity Strategy			()
Marissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719
osé Itzamna Espitia Hernández	Senior Strategist, Equity	jose.espitia@banorte.com	(55) 1670 - 2249
Carlos Hernández García	Senior Strategist, Equity	carlos.hernandez.garcia@banorte.com victorh.cortes@banorte.com	(55) 1670 - 2250 (55) 1670 - 1800
líctor Hugo Cortes Castro uan Carlos Mercado Garduño	Senior Strategist, Technical Strategist, Equity	juan.mercado.garduno@banorte.com	(55) 1103 - 4000 x 174
	Sitalegist, Equity	juan.mercado.garduno@banorte.com	(33) 1103 - 4000 X 174
Corporate Debt Hugo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugoa.gomez@banorte.com	(55) 1670 - 2247
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248
Quantitative Analysis			
Alejandro Cervantes Llamas	Executive Director of Quantitative Analysis	alejandro.cervantes@banorte.com	(55) 1670 - 2972
osé Luis García Casales	Director of Quantitative Analysis	jose.garcia.casales@banorte.com	(55) 8510 - 4608
liguel Alejandro Calvo Domínguez	Senior Analyst, Quantitative Analysis	miguel.calvo@banorte.com	(55) 1670 - 2220
	Senior Analyst, Quantitative Analysis	jose.ramirez.martinez@banorte.com	(55) 1103 - 4000
Daniel Sebastián Sosa Aguilar	Senior Analyst, Quantitative Analysis	daniel.sosa@banorte.com	(55) 1103 - 4000
Daniel Sebastián Sosa Aguilar		•	(55) 1103 - 4000 (55) 1103 - 4000
aniel Sebastián Sosa Aguilar azmin Daniela Cuautencos Mora ndrea Muñoz Sánchez	Senior Analyst, Quantitative Analysis	daniel.sosa@banorte.com	(55) 1103 - 4000
Daniel Sebastián Sosa Aguilar azmin Daniela Cuautencos Mora andrea Muñoz Sánchez Wholesale Banking	Senior Analyst, Quantitative Analysis Strategist, Quantitative Analysis Analyst, Quantitative Analysis	daniel.sosa@banorte.com jazmin.cuautencos.mora@banorte.com andrea.munoz.sanchez@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000
Daniel Sebastián Sosa Aguilar azmin Daniela Cuautencos Mora undrea Muñoz Sánchez Wholesale Banking urmando Rodal Espinosa	Senior Analyst, Quantitative Analysis Strategist, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking	daniel.sosa@banorte.com jazmin.cuautencos.mora@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 1670 - 1889
Daniel Sebastián Sosa Aguilar azmin Daniela Cuautencos Mora undrea Muñoz Sánchez Wholesale Banking urmando Rodal Espinosa Jejandro Aguilar Ceballos	Senior Analyst, Quantitative Analysis Strategist, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management	daniel.sosa@banorte.com jazmin.cuautencos.mora@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 1670 - 1889 (55) 5004 - 1282
Paniel Sebastián Sosa Aguilar azmin Daniela Cuautencos Mora undrea Muñoz Sánchez Wholesale Banking urmando Rodal Espinosa ulejandro Aguilar Ceballos ulejandro Eric Faesi Puente	Senior Analyst, Quantitative Analysis Strategist, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales	daniel.sosa@banorte.com jazmin.cuautencos.mora@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1640
vaniel Sebastián Sosa Aguilar azmin Daniela Cuautencos Mora undrea Muñoz Sánchez Wholesale Banking urmando Rodal Espinosa ulejandro Aguilar Ceballos ulejandro Eric Faesi Puente ulejandro Frigolet Vázquez Vela	Senior Analyst, Quantitative Analysis Strategist, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte	daniel.sosa@banorte.com jazmin.cuautencos.mora@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656
Anniel Sebastián Sosa Aguilar azmin Daniela Cuautencos Mora Indrea Muñoz Sánchez Wholesale Banking Irmando Rodal Espinosa Ilejandro Aguilar Ceballos Ilejandro Eric Faesi Puente Ilejandro Frigolet Vázquez Vela Irturo Monroy Ballesteros	Senior Analyst, Quantitative Analysis Strategist, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance	daniel.sosa@banorte.com jazmin.cuautencos.mora@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140
Paniel Sebastián Sosa Aguilar azmin Daniela Cuautencos Mora andrea Muñoz Sánchez Wholesale Banking armando Rodal Espinosa alejandro Aguilar Ceballos alejandro Eric Faesi Puente alejandro Frigolet Vázquez Vela arturo Monroy Ballesteros carlos Alberto Arciniega Navarro	Senior Analyst, Quantitative Analysis Strategist, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services	daniel.sosa@banorte.com jazmin.cuautencos.mora@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091
Paniel Sebastián Sosa Aguilar azmin Daniela Cuautencos Mora Indrea Muñoz Sánchez Wholesale Banking Irmando Rodal Espinosa Ilejandro Aguilar Ceballos Ilejandro Eric Faesi Puente Ilejandro Frigolet Vázquez Vela Irturo Monroy Ballesteros Isarlos Alberto Arciniega Navarro Isardo Zamora Nanez	Senior Analyst, Quantitative Analysis Strategist, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring	daniel.sosa@banorte.com jazmin.cuautencos.mora@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127
Paniel Sebastián Sosa Aguilar azmin Daniela Cuautencos Mora Indrea Muñoz Sánchez Wholesale Banking Irmando Rodal Espinosa Ilejandro Aguilar Ceballos Ilejandro Eric Faesi Puente Ilejandro Frigolet Vázquez Vela Irturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Cerardo Zamora Nanez Orge de la Vega Grajales	Senior Analyst, Quantitative Analysis Strategist, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Government Banking	daniel.sosa@banorte.com jazmin.cuautencos.mora@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121
Daniel Sebastián Sosa Aguilar azmin Daniela Cuautencos Mora andrea Muñoz Sánchez Wholesale Banking armando Rodal Espinosa alejandro Aguilar Ceballos alejandro Eric Faesi Puente alejandro Frigolet Vázquez Vela arturo Monroy Ballesteros carlos Alberto Arciniega Navarro Gerardo Zamora Nanez orge de la Vega Grajales uis Pietrini Sheridan	Senior Analyst, Quantitative Analysis Strategist, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking	daniel.sosa@banorte.com jazmin.cuautencos.mora@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423
Daniel Sebastián Sosa Aguilar azmin Daniela Cuautencos Mora Andrea Muñoz Sánchez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez orge de la Vega Grajales Luis Pietrini Sheridan izza Velarde Torres	Senior Analyst, Quantitative Analysis Strategist, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking	daniel.sosa@banorte.com jazmin.cuautencos.mora@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com lizza.velarde@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676
Daniel Sebastián Sosa Aguilar azmin Daniela Cuautencos Mora andrea Muñoz Sánchez Wholesale Banking armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Frigolet Vázquez Vela arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez orge de la Vega Grajales uis Pietrini Sheridan izza Velarde Torres Osvaldo Brondo Menchaca	Senior Analyst, Quantitative Analysis Strategist, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking Head of Specialized Banking Services	daniel.sosa@banorte.com jazmin.cuautencos.mora@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com lizza.velarde@banorte.com osvaldo.brondo@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676 (55) 5004 - 1423
losé De Jesús Ramírez Martínez Daniel Sebastián Sosa Aguilar lazmin Daniela Cuautencos Mora Andrea Muñoz Sánchez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez Lorge de la Vega Grajales Luis Pietrini Sheridan Lizza Velarde Torres Devaldo Brondo Menchaca Raúl Alejandro Arauzo Romero	Senior Analyst, Quantitative Analysis Strategist, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking Head of Specialized Banking Services Head of Transactional Banking	daniel.sosa@banorte.com jazmin.cuautencos.mora@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com lizza.velarde@banorte.com osvaldo.brondo@banorte.com alejandro.arauzo@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676 (55) 5004 - 1423 (55) 5261 - 4910
Daniel Sebastián Sosa Aguilar lazmin Daniela Cuautencos Mora Andrea Muñoz Sánchez Wholesale Banking Armando Rodal Espinosa Alejandro Aguilar Ceballos Alejandro Eric Faesi Puente Alejandro Frigolet Vázquez Vela Arturo Monroy Ballesteros Carlos Alberto Arciniega Navarro Gerardo Zamora Nanez lorge de la Vega Grajales Luis Pietrini Sheridan Lizza Velarde Torres Dsvaldo Brondo Menchaca	Senior Analyst, Quantitative Analysis Strategist, Quantitative Analysis Analyst, Quantitative Analysis Head of Wholesale Banking Head of Asset Management Head of Global Markets and Institutional Sales Head of Sólida Banorte Head of Investment Banking and Structured Finance Head of Treasury Services Head of Transactional Banking, Leasing and Factoring Head of Government Banking Head of Private Banking Executive Director of Wholesale Banking Head of Specialized Banking Services	daniel.sosa@banorte.com jazmin.cuautencos.mora@banorte.com andrea.munoz.sanchez@banorte.com armando.rodal@banorte.com alejandro.aguilar.ceballos@banorte.com alejandro.faesi@banorte.com alejandro.frigolet.vazquezvela@banorte.com arturo.monroy.ballesteros@banorte.com carlos.arciniega@banorte.com gerardo.zamora@banorte.com jorge.delavega@banorte.com luis.pietrini@banorte.com lizza.velarde@banorte.com osvaldo.brondo@banorte.com	(55) 1103 - 4000 (55) 1103 - 4000 (55) 1103 - 4000 (55) 1670 - 1889 (55) 5004 - 1282 (55) 5268 - 1640 (55) 5268 - 1656 (55) 5004 - 5140 (81) 1103 - 4091 (81) 8173 - 9127 (55) 5004 - 5121 (55) 5249 - 6423 (55) 4433 - 4676 (55) 5004 - 1423